



Kenya School of Credit Management

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NITA REGISTRATION NO: DIT/TRN/441

At Kenya School of Credit Management, we offer the following:

1. **ONLINE PROGRAMS**

a) **In-house certification programs**

- i. **Credit Analysts/Relationship Management program** - designed to enhance skills in those working in *lending financial institutions*.
- ii. **Credit Management Training- Commercial Sector** – designed for those working in commercial entities that sell goods and services on credit.

The above are *skills-based* training programs that enhance Credit Management skills in the participants.

The main features of the programs are as follows:

- **Duration is 4 months.**
- **Study kit issued to the participants by the school free of charge.**
- **The program is purely online including exams.**
- **One online lecture session per month for 2 hours at a time and day convenient to the class.**
- **There are 2 exams, one after every two months.**
- **Kenya School of Credit Management issues the learner with a certificate on successful completion of the program.**
- **Fees Kshs.25,000/- (fees can be paid in installments with prior arrangement with the school).**

b) **Certified Credit Professionals (CCP) – examined by KASNEB**

This is an externally (KASNEB) examined program which has 3 levels.

The main features of the program are as follows:

- **Teaching duration is 5 months.**
- **Reading notes issued to the participants by the school free of charge.**
- **Teaching is purely online.**

The fees are as follows:

- **Foundation – 6 units – Kshs.30,000/-**
- **Intermediate – 4 units – Kshs.20,000/-**

- **Advanced – 4 units – Kshs.24,000/-**

2. IN-HOUSE CREDIT MANAGEMENT TRAINING PROGRAMS

In this program, the school trains staff of a specific institution on credit management for an agreed number of days.

Fees – Kshs.150,000 + VAT per day.

3. OPEN CREDIT TRAINING PROGRAMS

The school organizes an open training, in a chosen location, where participants, nominated by different institutions are trained in credit management.

Fees – Kshs.34,000/- + VAT per participant.